

# PORTSIDE

CAPITAL SOLUTIONS

## CONNECTORS. DEALMAKERS. COLLABORATORS. PROBLEM-SOLVERS. GROWTH PARTNERS.

**We turn connections into action.** We work with dealmakers at the intersection of deploying and raising capital. We develop & execute growth strategy solutions for businesses. We are passionate and take pride in connecting our clients with meaningful relationships and resources to achieve their goals.

We know how to work under time and capital constraints, so our clients can focus on what they do best. We leverage our extensive network to support our clients as they navigate the growth process and inevitable business and financial, legal, public relations and political risks and challenges.

## WHAT WE DO

### Our services include:

- Deal Sourcing
- Raising Capital
- Strategic Planning
- Business Development
- Executive Talent

### We work with:

- Private Equity Funds
- Single-Family Offices
- Multi-Family Offices
- Independent Sponsors
- Emerging Funds
- Growth Companies
- Professional Services Firms

### Industries:

- Aerospace
- Business Services
- Climate Tech
- Consumer
- Energy
- ESG/Impact
- Food & Beverage
- Healthcare
- Hospitality
- Industrials
- Manufacturing
- Media
- Real Estate
- Security/Defense
- Sports & Entertainment
- Technology
- Veterans



## **Daniela Messina, Esq.** Founder & Managing Member

Daniela Messina is the Founder and Managing Member of Portside Capital Solutions, working with dealmakers at the intersection of deploying and raising capital. She is an accomplished attorney and executive with a varied background in private equity and family offices, government, politics, investor relations, business development and corporate and crisis communications. She combines her wide-ranging experiences across many industries with a professional network of national leaders in the public and private sector to produce effective results for clients to help them achieve their goals.

She is a proven strategist and master deal connector with an extensive professional network to source deals, raise capital and provide value to dealmakers across various industries. Daniela provides counsel to private equity funds, single-family offices, multi-family offices, emerging funds, independent sponsors and corporate clients. She is committed to recognizing meaningful synergies and connecting dealmaking stakeholders with a purpose.

Daniela currently serves as a board member of the Association for Corporate Growth, Boston Chapter. ACG is the premier M&A dealmaking community with a global network of middle market professionals. Daniela is active in the ACG Boston Family Office Committee and Co-Chair of the Women's Connection Committee. She also serves on the Corporate Board Committee of The Boston Club, one of the largest organizations for women executive and professional leaders committed to elevating women into leadership positions.

Daniela Messina is Registered Representative of Finalis Securities LLC Member FINRA/SIPC.

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### **Affiliations, Appointments & Awards**

- Association for Corporate Growth - Boston Chapter Board Member
  - Family Office Committee
  - Women's Connection Committee, Co-Chair
- The Boston Club
  - Corporate Board Committee
- Bentley Executive Club
- Greater Boston Chamber of Commerce
  - Women's Network Advisory Board
  - Executive Leadership Institute
- Salem State University, Board of Trustees (Governor Appointment)
- Women's Bar Association of Massachusetts - Co-Chair, North Shore Committee
- Small Business Nominee, North of Boston Businesswomen of the Year Award
- Massachusetts Regional Competitiveness Council for the Northeast Region
- Wonder Woman Awardee - Massachusetts Women's Political Caucus
- I Migliori award recipient, Pirandello Lyceum